

# Developing & Understanding Communication Preferences

October 29, 2019

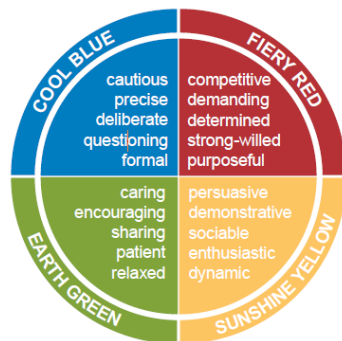
**Presented by: Amber Thompson, Manager of Performance and Learning, Eaton | Certified Insights Practitioner**

**Insights Discovery: Understanding Yourself and Others**

The success of any organization is built on the performance of its people. We help people to perform at their highest level by improving their understanding of themselves. People can then easily adapt and connect with others, which leads to workplaces where innovation, creativity and productivity thrive.

### How it Works

Insights Discovery is a simple and accessible four color model that helps us to understand ourselves and others. Every person has all four color energies within them; it is the combination of these energies which creates each unique personality. Our color energies refer to a set of characteristics that tend to be our most preferred or most natural way to be.



### Learning that sticks

Insights Discovery uses a language of color that is simple to understand and remember. That means people can continue to use the Insights Discovery terminology on a daily basis, which is vital when conflicts arise, team dynamics change or there is a change in leadership. Click here for an overview describing the program in more detail:

[Insights Discovery Video](#)

- Times:** 8:00 AM – 8:30 AM Registration  
8:30 AM – 2 PM Training
- Location:** Educational Service Center of Northeast Ohio  
6393 Oak Tree Blvd., Independence, Ohio
- Cost:** **\$60.00 Per Person** Includes lunch, a profile, a reference guide and other materials. **SPACE IS LIMITED TO 20! You must register by October 15<sup>th</sup> in order to be eligible for the profile and materials.**
- Registration:** Go to [www.escneo.org](http://www.escneo.org); click on Professional Development and then Calendar of Events (Deadline to register is 10/9/19).
- Questions?** Contact Tracy Spies at [tracy.spies@escneo.org](mailto:tracy.spies@escneo.org) or 216-901-4229